

PROGRAMME

Speakers' summaries can be downloaded after the event from the [CoreNet Global UK - Events - UK Summit](http://www.corenetglobal.org) webpage at www.corenetglobal.org.

8.30am Registration

9.15am **Welcome**
Ian Smith, CBRE & CoreNet Global UK President and Robin Harris, Summit Chairman

Introduction to the day
Moderator: Ginny Gibson, Henley Business School, Reading University

9.25am **Extreme Estates Rationalisation**



Chair: Ginny Gibson, Henley Business School, Reading University
Speakers: Sherin Aminossehe, Government Property Unit; Andrew Pickett, Wolseley; John Robinson, JP Morgan; Matthew Stone, Cushman & Wakefield and Roger Taylor, Learning and Skills Council

10.30am **TFM - Myth or Reality**



Chair: Giles Barrie, Property Week
Speaker: Billy Davidson, Vodafone Group Services Limited and Chris Garwood, BP International Ltd

11.15am Coffee Break

11.45am **New Lease Accounting Standards - what you really need to know**



Real value in a changing world

Chair: Richard Drake
Speakers: Patrina Buchanan, IASB; Mike Evans, Jones Lang LaSalle and Gavin Lewis, Royal Mail Estates

12.40pm Lunch 

1.40pm **The Risk of Entrenched Behaviours:
The Skew of Green Initiatives from Operational Use to Continuous Investment**

Speakers: Stuart Bowman, hurleypalmerflatt; Ben Johnson, BskyB and Steve Holford, BskyB

2.25pm **New Delivery for CRE Solutions**



Speaker: Nick Garniss, UBS

2.55pm **Introduction to the SNAP Sessions**

3pm Afternoon Tea

3.30-3.55pm **SNAP Sessions**

Session 6A
[Auditorium]
Social Media – a communication revolution or the death of quality face to face relationships

Speaker:
Helen Casey,
Legacy Portfolio

Is Social Media a communication revolution or is it the death of quality face to face relationships? Is it a worthwhile business tool for property professionals or is it just a marketing tool?

Session 6B
[Breakout Room 1]
Essential mobile applications for business, and life!

Speaker:
Antony Slumbers,
Estates Today Ltd

We will give you a rapid fire introduction to mobile applications. We'll explain what they do, the different types, and why our selections are essential

Session 6C
[Atrium]
Experimenting with New Working Practices
 **Instant**
Your office. Our business.

Speaker:
Patrick Elliott,
Instant Offices

Many operators have invested a lot of time and money in these ventures, is this a viable proposition, will businesses want their staff to work in this way and do the benefits really stack up?

Session 6D
[Breakout Room 2]
Safe as houses: top tips for corporate occupiers on avoiding common legal mishaps

Speakers:
Beverley Vara and Chris Woolf, Allen & Overy

In this interactive session Allen & Overy will take a look at the issues that commonly impact corporate occupiers and how they can be avoided with appropriate foresight and planning.

3.55-4.05pm All change

4.05-4.30pm **SNAP Sessions (repeat)**

Session 6A
[Auditorium]
Social Media - Death by Communication

Session 6B
[Breakout Room 1]
Essential mobile applications for business, and life!

Session 6C
[Atrium]
Experimenting with New Working Practices

Session 6D
[Breakout Room 2]
Safe as houses: top tips for corporate occupiers on avoiding common legal mishaps

4.35pm **Wrap Up** Ginny Gibson

4.45pm **Close** Robin Harris

4.55pm Walk to Heron Tower

5pm **Reception** at Heron Tower

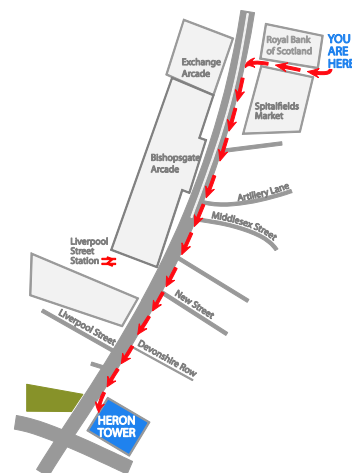
CBRE

5.30pm **Welcome** Peter Ferrari, Heron Tower

Tours to Landmark Plc on 17th -19th floors

Draw for iPad (reception attendees only)

7pm Close





SUMMIT2

London, 9 February 2012